

# Validation of strategical outsourcing options for settlement services



GREIFZU ASSOCIATES  
management consultants

Company	Realisation - approach	Result
European universal bank	<p>Realization of a pilot study:</p> <ul style="list-style-type: none"> <li>• Compilation of required functional requirements (products and processes)</li> <li>• Analysis of required system adaption's and system integration (technology)</li> <li>• Development of a rating model for strategical opportunities and threats (deal structure) as also their economical implication (business case) which results of the business model</li> <li>• Identification of possible deal breaker and closing of target conflicts</li> </ul>	<ul style="list-style-type: none"> <li>• New business architecture with a cost optimized real net output ratio</li> <li>• New IT architecture against the background of a changed sourcing strategy</li> <li>• Business plan for validation of NPV of the expected savings and revenue potential as also the realization costs</li> <li>• Demonstration of different and alternative deal constructions</li> <li>• Rating of strategical options and recommendations for a preferred action alternative for the executive board of the group</li> </ul>
Initial situation		
<p>Starting point was an initiative for a basic new structure of the transaction banking division. Each divisions should realise cost cutting and quality rising sanctions.</p>		
Task		
<ul style="list-style-type: none"> <li>• Functional and technical feasibility analysis for a change of the central system platform for security settlement</li> <li>• Inspection of alternative sourcing strategies</li> <li>• Analysis of functional and economical impacts for potential cooperation offerings</li> </ul>		